Expression of Interest is invited for empanelment of vendors for participation in tenders on JV or Consortium basis and subsequent execution for Roof, End wall, Side wall, Door etc. of different types of Coaches as per EOI conditions.

Interested bidder should submit the offer against this EOI to DGM (Project), Braithwaite & Co. Limited, 5, Hide Road, Kolkata-700043 within 21 days i.e. within 17.08.2020 up to 14.30 hours. The sealed offers should be submitted in tender box no. 1. The offer shall be opened on 17.08.2020 at 15.00 hours on the same day. Bidders may depute their representative to attend at the time of opening.

A.0 Intention of this EOI:

Braithwaite & Co. Ltd., (BCL) intends to diversify its business activities into Railway Coaches / Sub-assemblies. For this purpose for effective participation in different tenders & subsequent execution, this Expression of Interest (EOI) from reputed manufacturers / contractors is being invited for empanelment of vendors.

The following jobs shall be considered for empanelment:

1) Fabrication and/or erection of Roof, End wall and Side wall arrangement of different variants of LHB coaches eg. LS, LWSCN, LACCN, LWCBAC as per Drawing

2) Fabrication and/or erection of Roof, End wall and Side wall arrangement of ICF coaches as per Drawing.

3) Design, Manufacture, supply & installation of different type of End doors, Main Door and Lavatory doors being used in ICF / LHB coaches of Indian Railway.

4) Fabrication & supply of End wall assembly and other fabricated structures as per drawing for different specially designed coaches e.g. Antodaya coaches, Camping coaches etc.
B.0 **Mode of Ordering:**

Based on responses to be received against this EOI, BCL shall shortlist the qualified bidders and make a panel. BCL will participate in different tenders for different customers either on JV/Consortium basis or obtaining competitive back-up offers from such empanelled vendors as per discretion of BCL. In the event of receipt of orders from customers, execution will be taken up either as per pre-agreed JV/Consortium scope & conditions or through selection of party by limited tendering amongst empanelled vendors.

C.0 **Bidders to note the following:**

- Out of above listed jobs, bidders are free to respond and submit offer for any or more jobs depending upon their credentials and experiences in the respective area of work. Evaluation of offers shall be job-wise as listed above.

- In respect of End doors, Main Door and Lavatory doors, it may be necessary that Fabrication & Assembly of the doors may be carried out at BCL’s workshop by the selected contractor.

  BCL also reserves the right to carry out some of the jobs in BCL’s workshop from empanelled vendor as will be mutually decided.

D.0 **Eligibility Criteria**

D.1 (i) Bidders should have experience of Fabrication of at least 150 MT of steelwork involving fabrication with SS 409 steel or higher grade of SS in a single order during last 7 years ending on 30.06.2020. Copy of Purchase Order and completion document shall have to be enclosed. In case, the execution is still continuing, completed till 30.06.2020 shall be considered.

(ii) Vendors should have capability for execution of the jobs listed in this EOI. Bidders should also mention whether they have approvals from ICF / RCF/ MCF etc. Documentary evidences and past experience details are to be submitted.

(iii) Infrastructural requirement will include Separate covered area for SS Fabrications, separate Paint Shop, expertise in TIG welding, Laser welding of sidewall, SS panel welding and Water Testing system for roof leakage check. Bidders shall confirm the same.

(iv) A properly designed quality assurance plan in vogue is needed to ascertain, all raw material visual & dimensional inspection, stage wise inspection of dimensions of laser cut process & all parts of bending, inspection of welding process as per standard and check of weld finish, weld strength and dimensional inspection of finished goods before dispatch. Bidders shall confirm the same.

Contd...3
(v) For financial eligibility, Bidders shall have average annual turnover of Rs. 5 Crore during last 3 years ending on 31.03.2019. Bidders should have achieved net profit in any of the above 3 years and should positive net worth as on 31.03.19. Copies of audited / CA certified Profit & Loss Accounts and Balance Sheets are to be submitted.

(vi) Bidders should have PF, ESI and GST registration. Copies are to be submitted.

E.0 Document Submission

Interested bidders may submit Expression of interest along with following documentation.

➢ Covering letter showing description of job for which they have submitted EOI.
➢ Company Profile, manpower and availability of Plant & Machinery.
➢ Documents relating to fulfilling Eligibility Criteria. Copies of relevant Purchase Orders & completion documents.
➢ Documentary evidences if bidder is NSIC/MSME/SSI registered and /or ICF/RCF/MCF etc. registered.
➢ Last three years (ending on 31.03.2019) Audited / CA certified Balance Sheet and Profit & Loss Account Statements
➢ Copies of statutory documents viz., PF, ESI and GST Registration.
➢ Copy of PAN, Trade License.

F.0 General Terms & Conditions:-

In case of JV / Consortium arrangement with the empanelled bidder at the time of participation in Rly’s tenders, the terms & conditions shall be as mutually agreed.

Other than above cases, following conditions shall be applicable:

Interested parties who shall submit their offer against this Expression of Interest shall accept the following terms & conditions which shall be stipulated in addition to other relevant terms at the time of limited tender floating for engagement of agency for job execution.

F.1 Cost of Tender and Earnest Money Deposit: The requisite amount of Tender Cost and EMD as per tender is to be submitted. The units registered with DGS & D, SSI units registered with NSIC / MSME for the tendered items only and PSU units may be exempted from submission of EMD.

F.2 Security Deposit / Performance Guarantee: Vendor selected through limited tender should submit Security Deposit @ 5% of total contract value.

Contd...4
The submitted SD amount shall be converted to Performance Guarantee which will remain valid till completion of the warranty / guarantee period of the contract as will be required. However, the same may be waived for SSI, NSIC, MSME units, RDSO and DGS & D or RDSO, registered bidders and PSUs.

Should have to comply with all statutory requirements, rules, regulations, notifications issued from time to time by the in relation to employment of their employees and matters related taxes, duties etc. with concerned authorities.

F.3 **Payment Terms**

No advance payment in any manner will be paid to the selected agency / vendor. All payments (including stage payments) shall be released after receipt of corresponding payments from Customer against submission of bills duly certified by the BCL authority.

Statutory deductions/ TDS as applicable shall be made during release of payments.

F.4 **Liquidated Damages / Risk Purchase**

The clauses shall have to be accepted by the bidders at the time of participation in the tender. These clauses will generally be as per BCL’s customer’s terms.

F.5 **Sub-contracting**

After awarding the job, the party should not sub-contract or assign the work or any part thereof without the written permission of BCL.

F.6 **Arbitration**

The standard clause in BCL’s tenders will be as follows:

All questions, disputes or difference whatsoever shall arise between the purchaser and the contractor upon or in relation to or in connection with the contract either may forthwith give to the notice in writing of the existence of such question, dispute or difference and the same shall be referred to the adjudication of sole Arbitrator. Chairman & Managing Director of BCL shall have the right and authority to appoint an Arbitrator who is not connected with either the party in any way. The parties to the dispute will share equally the cost of arbitration as intimated by the Arbitrator.

Contd...5
Such a reference submitted to the Arbitrator shall be deemed to be the submission to
the Arbitrator within the meaning of the Arbitration and Conciliation Act, 1996 statutory
modification thereof. The proceedings of the Arbitration shall be held in Kolkata.

Any legal dispute that may arise will be settled within the jurisdiction of Courts at
Kolkata.

F.7  **Jurisdiction:**

Any legal dispute that may arise will be settled within the jurisdiction of Court of
Kolkata.

G.0  **Selection Procedure**

Based on response received against this EOI, BCL shall short list the qualified
parties for making panel of vendors for subsequent process as mentioned in Para
"Intention of EOI & Mode of Ordering". The decision of BCL with regard to short
listing shall be final & binding to all parties.

H.0  **BRAINTWAITE & CO LIMITED RESERVES THE RIGHT TO:**

- Postpone the above mentioned due date; cancel the EOI at any stage due
to unforeseen reasons.

- May ask for further clarification during scrutiny of bids received.

BRAINTWAITE & CO. LIMITED